

ADDENDUM TO: **CASA GRANDE STREETLIGHT MAINTENANCE**

Addendum Number: 1

Date Issued: August 27, 2014

Original Proposal Due Date: September 02, 2014 1:30 P.M. Local AZ Time

New proposal Due Date: September 09, 2014 at 1:30 p.m. Local AZ Time

Extension in proposal submittal deadline:

The scheduled deadline for proposal submittal and proposal opening has been extended to September 09, 2014 at 1:30 p.m. Arizona Time.

Proposal Contents:

Proposals should include but are not limited to the following items:

- A. Description of the Firm's Qualifications
 - i. Organization
 - ii. Credentials
 - iii. Past experience
 - iv. Qualifications
 - v. List of comparable services provided for other municipalities
 - vi. Financial information demonstrating solvency
- B. Description of Proposed Staff for Project
 - i. Project Manager
 - ii. Other Key Staff
 - iii. Short Personal Resumes
 - iv. Proposed Project Organization Chart
- C. Description of Firm's Understanding of the Request for Proposal and Project
 - i. Scope of Work
 - ii. Legal Requirements
 - iii. Service Operation
 - iv. Project Tasks
 - v. Approaches/Methods to Accomplish Tasks
 - vi. Description of the equipment to be utilized in accomplishing project tasks
 - vii. Requested Plans and Schedules
- D. At least three (3) References with Contact Information
- E. Other information deemed relevant by the Bidding Firm

- F. Completed Fee Schedule/Price Sheet
- G. Required Certifications and Statement of Insurability
- H. Completed Transmittal Letter

Proposal Evaluation Criteria

The contract resulting from this RFP will be awarded to that "lowest responsible and responsive bidder" pursuant to the requirements set forth in the City's Purchasing Guidelines, policies, ordinances and whose offer, conforming to the requirements of the RFP, is determined to be most advantageous to the City of Casa Grande. The proposal shall contain a complete response to each of the areas identified below, in the order shown. Contractors should review the requirements listed under each area, in providing their responses. Contractor shall avoid the use of elaborate promotional materials beyond those sufficient to provide a complete, accurate and reliable presentation. The following criteria shall be used for the proposals. An appointed selection panel will review and rate all responsive Proposals, based on the following criteria:

Qualifications of Contractor and Financial Stability: (Maximum of twenty-five points (25))

- i) Knowledge of the service area associated with the scope of work and demonstrated ability to service the City through a calculated work plan.
 - a. Service Planning.
 - b. Contractor's current operating capacity and how the City of Casa Grande could potentially affect its operation.
- ii) Relevant experience and references with contracts demonstrating capacity and ability to perform the required services.
- iii) Description of the performance standards the Contractor has established for its contract operations.
- iv) Ability to comply with all requirements within RFP.
- v) Demonstration of adequate financial resources. Free of liens and encumbrances that could potentially affect a contract with the City of Casa Grande.

Qualifications of Staff Operations, Facility and Resources: Maximum of twenty-five points (25)

- i) Organizational structure in terms of its effective use of personnel and time.
- ii) Quality of proposed administration and reporting competencies.
 - a. Incident/accident reporting
 - b. Customer complaint resolution
 - c. Reports of work performed
- iii) Thoroughness of Contractor operating policies and procedures. Quality and condition of proposed equipment.
- iv) Description of Management personnel, their background/experience, assigned tasks to contract, and responsibility.

- v) Number of personnel supporting contract and list of certifications/qualifications held by specific job classifications and any existing labor contract provisions that may restrict contractor performance and/or contractor compliance.

Operating Methodology and Practices: Maximum of twenty-five points (25)

- i) Operating Methodology as it relates to "industry best practices" and the comparison to the Contractor's methods to other similar competitors.
- ii) Demonstration of Contractor's comprehension of Best Management Practices in the items of work under this contract.
- iii) Description of how the Contractor has addressed written notices regarding poor/unsatisfactory performance in the past three (3) years.
- iv) Description of how the Contractor would facilitate and manage the transition from the current provider to the new provider of services.
- v) Work Plan which delineates the approach Contractor will utilize to complete the work.

Cost Effectiveness: Maximum of twenty-five points (25)

The standard fee schedule proposal form requires a firm fixed price per month. These prices shall include all direct and indirect costs. The proposed costs, as provided on the Fee Schedule (Price/Cost) Sheet form, will be evaluated as the Contractor's most favorable terms and conditions.

Questions Submitted by Emails:

1) Does the City has specifications/approved manufacturers for new HPS/LED Light Fixtures?

A. The City do not have a separate document for technical specifications on streetlights and rely on utility company's specifications.

All the replacement high pressure sodium (HPS) luminaires shall bear the UL label. The lamps shall have a minimum average service life of 24,000 + hours at 10 hours per start. General Electric, Philips and Sylvania are acceptable manufacturers for HPS light fixtures.

In general, luminaire shall conform to IESNA TM-15 BUG rating of B2-U0-G2 or better. Luminaire housing (UL listed), heat sinks, and mounting hardware shall be made of corrosion-resistant material weighing not more than 28 lbs. The entire luminaire shall provide a minimum of five (5) years warrantee. L70 (30% lumen loss) shall not occur prior to 90,000 hours at 25° C operating temperature. L85 (15% lumen loss) shall not occur prior to 50,000 hours. Documentation of independent test results supporting the L70/L85 projections shall be provided to the City Project Manager.

As the technology and manufacturing has been continuously changing for LED luminaires, all new LED luminaires assembly specifications in comparison to HPS and documentation showing compliance with all performance, mechanical, and photometric requirements shall be provided to the City Project Manager for approval. The manufacturers must have a decent track record and should have been in

business for atleast five (5) years. GE Lighting Solutions-Evolve LED Roadway Lighting and cobrahead fixtures, Beta LEDway or XSP series, Cooper Navion series or equivalent are acceptable.

2) Is there any weighting to the evaluation and selection criteria listed in Section XIII of RFP?

A. The evaluation criteria are listed in this addendum.

3) How should items 9, 10, and 11 of the Fee Schedule in Exhibit B with 000 estimated quantities be carried out to extended cost? (Unit Price * 0 Quantity = \$ 0.00 Extended Cost)

A. Item no. 9, 10 and 11 will be paid on as-built unit price basis for each job as it's hard to estimate the quantity of excavation involving trenching, backfilling and restoration of landscaping. The extended cost column for these items can be left blank.

4) Section 8.4.1 of the General Requirement on page 13 in the RFP states that pole knockdowns are to be replaced within five working days from the date of the incident. Please confirm that this requirement applies to all pole knockdown replacements, including those with concrete foundations or those that need to be relocated.

A. Five (5) working days is a typical time frame for poles knockdowns replacement. Additional time may be requested from the City Project Manager on case by case bases/special situations such as poles with concrete foundations which typically requires longer cure period.

Liquidated damages may also be assessed for any project delays caused by the negligence of the contractor.

5) How many work orders does the City currently process for routine work per month?

A. City receives approximately ten (10) phone calls every day related to the street light maintenance. The work orders data for year 2013 is listed below*:

2013 by Month	Street Light Work Orders	2013 by Month	Street Light Work Orders
Jan. 2013	21	Jul. 2013	27
Feb. 2013	5	Aug. 2013	12
Mar. 2013	13	Sept. 2013	9
Apr. 2013	25	Oct. 2013	33
May-2013	20	Nov. 2013	10
Jun-2013	19	Dec. 2013	20
		Annual	214

*NOTE: It should be noted that the number of calls/service request listed in the table above are those that go through the City. There are surly others that go directly to APS (the utility company/current contractor) that City has no record of.

6. What are the requirements for night audits? How many times per month, etc?

A. The City would prefer at least once a month night audits unless deemed as non-standard practice. Contractor should come up with operating methodology as it relates to "industry best practices" and the comparison to the Contractor's methods to other similar competitors.

7. Will the City accept a CR Dual Electrical License instead of a class A or class B? Our license is a dual residential / commercial license. Our company has an extensive background of maintaining streetlight contracts and are capable of performing all work listed in the scope.

A. Class A, B, AE, A-17, C-11, L-11, or equivalent contractor license suitable for this type of work are acceptable. City would be flexible if Contractor has a proven record of providing similar services to other municipality/ies.

8. Is the city requiring someone be working 8 hours per day / 40 hours per week? Or is this contingent upon the number of work orders?

A. This contract is contingent upon the number of work orders. Contractor should come up with operating methodology as it relates to "industry best practices" and the comparison to the Contractor's methods to other similar competitors.

9. Are all bad fixtures going to be replaced with LED equivalent? Is there a spec that the city requires for LED fixtures?

A. Not all the bad fixtures will be replaced with LED equivalent. The replacement will depend on availability of funds and condition of poles, mast arms wires, etc. Contractor is to get written permission from the City Project Manager for any upgrades of existing facility. See question 1 response for specifications.

10. Does the city require night checks? If so, monthly, quarterly, semi-annual or annual

A. Refer to questions 5 and 6.

11. What type of luminaire (LED) does the city prefer?

A. Refer to question 1.

12. What type of Luminaire (HPS) does the city currently have installed?

A. The City do not have detailed data for each HPS light fixture installed within the City as it has been under maintenance by the Utility company. A recent streetlight inventory activity report is attached for available data.

13. Can you share the Pre-Bid Meeting Attendees List with us?

A. Provided along with pre-bid meeting agenda.

14. Can you confirm that a Class A-17 Electrical & Transmission Lines or L-11 Electrical are acceptable license classes in lieu of the Class A or Class B (Section IX) for this project as discussed at the Pre-Bid Meeting?

A. See question 7 for response.

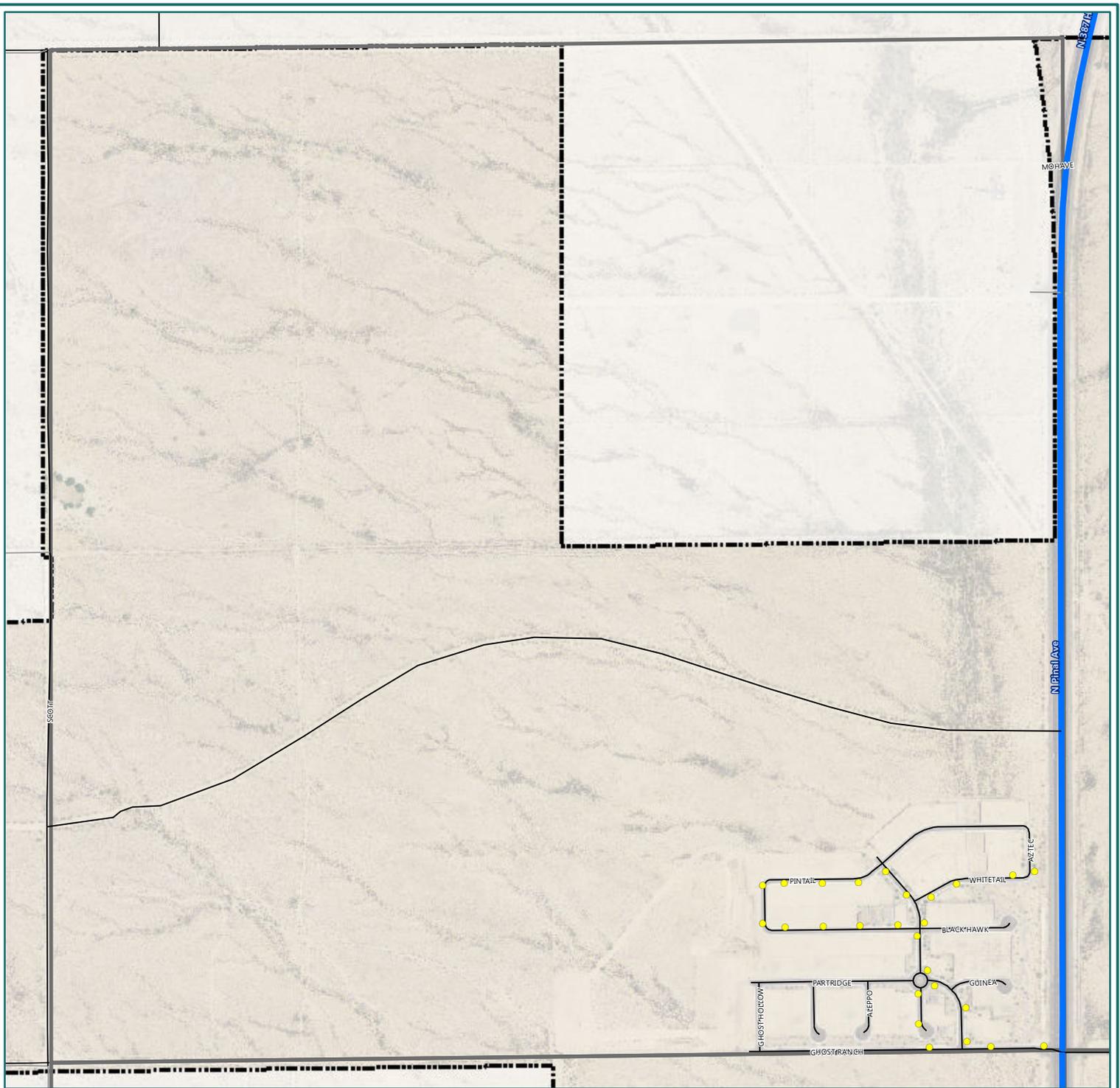
Other Questions Discussed in the Pre-Proposal Meeting:

15. What is the area of service where streetlight maintenance is intended?

A. City area is approximately 104 square miles. Section/quarter section maps of the Streetlights will be provided to the selected Contractor. A sample of such map is included. In addition, Utility company's district map with contact information is also provided (available on company's website).

16. Is the selected Contractor allowed to access the wiring for pole from utility company junction boxes?

A. No. The selected contractor must not access the utility company junction box without written permission.



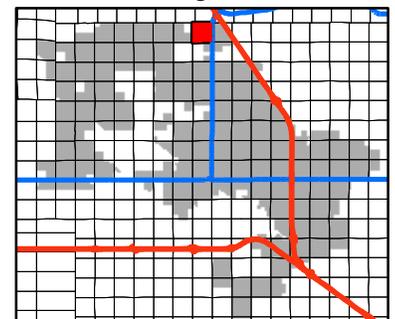
City of Casa Grande - APS Street Light Map Book (PRELIMINARY)

T-5S, R-6E, Sec-17

Adjacent Page Index

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038	039	040
063	064	065

Global Page Locator



- Map Grid
- City Limits

- Streets**
- Interstate
 - State Highway
 - Major Road
 - Intermediate Road
 - Minor Road
 - County Road

- Light Type**
- Bus Light
 - Dusk-to-Dawn Light
 - Street Light
 - ED2 Street Lights

Publication Date: 8/12/2014

Map Page: I

Disclaimer:
 Information shown on these maps are derived from public records that are constantly undergoing change and do not replace a site survey, and is not warranted for content or accuracy. The City of Casa Grande does not guarantee the positional or thematic accuracy of this data.



Streetlight Inventory Activity Report

FEBRUARY 2014

Account Name:	CASA GRANDE
Account:	
Type:	CONTRACT LIGHTING
Billing Cycle:	
Contract	

Inventory Activity Summary

Count	Type	Class	Description	Invest By	Kwh
3	POLE	4	35' STEEL DIST DIRECT BURY (LIGHT ONLY)	O	0
1	POLE	4	SL - 32' ROUND STEEL PEDESTAL ANCHOR BASE - 3 BOLT ARM	O	0
43	POLE	B	SL - 2 30' ROUND STEEL DIRECT BURY (B)	O	0
2	POLE	P	SL - 23' GRAY STEEL/FIBERGLASS POST TOP	O	0
1,680	POLE	P	SL - 30' ROUND STEEL DIRECT BURY	O	0
13	POLE	P	SL - 30' ROUND STEEL DIRECT BURY	C	0
204	POLE	P	SL - 30' SQUARE STEEL DIRECT BURY	O	0
237	POLE	P	SL - 30' WOOD POLE - FROZEN	O	0
4	POLE	P	SL - 32' ROUND STEEL FLUSH ANCHOR BASE - 1 SIMPLEX	O	0
30	POLE	P	SL - 34' SQUARE STEEL DIRECT BURY	O	0
741	POLE	P	SL - 38' ROUND STEEL DIRECT BURY	O	0
182	POLE	P	SL - 38' ROUND STEEL DIRECT BURY	O	0
3	POLE	P	SL - 38' ROUND STEEL DIRECT BURY	C	0
85	POLE	P	SL - 38' SQUARE STEEL DIRECT BURY	O	0
13	POLE	P	SL - 38' SQUARE STEEL DIRECT BURY	O	0
1	POLE	P	SL - CITY OWNED POLE	O	0
2	POLE	P	SL - DISTRIBUTION/EXISTING POLE	C	0
338	POLE	P	SL - DISTRIBUTION/EXISTING POLE	O	0
5	POLE	P	SL - EXISTING DISTRIBUTION POLE	O	0
4	POLE	P	SL - EXISTING DISTRIBUTION POLE	O	0
90	LAMP	HPS	16000 HPS ARCHITECTURAL	O	6210
3	LAMP	HPS	16000 HPS COBRA/ROADWAY	C	207
311	LAMP	HPS	16000 HPS COBRA/ROADWAY	O	21459
2	LAMP	HPS	30000 HPS ARCHITECTURAL	O	198
821	LAMP	HPS	30000 HPS COBRA/ROADWAY	O	81279
7	LAMP	HPS	30000 HPS FLOOD	O	693

Count	Type	Class	Description	Invest By	Kwh
32	LAMP	HPS	50000 HPS COBRA/ROADWAY	O	4896
243	LAMP	HPS	9500 HPS ARCHITECTURAL	O	9963
2,077	LAMP	HPS	9500 HPS COBRA/ROADWAY	O	85157
13	LAMP	HPS	9500 HPS COBRA/ROADWAY	C	533
2	LAMP	HPS	9500 HPS POST TOP COLONIAL GRAY	O	82
2	OTHERS		6' FLUSH ANCHOR BASE	O	0
8	OTHERS		INVENTORY ADJUSTMENTS		13087
					223,764

Type	Count	Contract Maintenance
Contract Base	3,560	
Contract Base	37	
+Prior Month Installs	4	
New Base	3,601	
- Base Adjustment-Removals		+Base Adjustment-Installs

Inventory Adjustment Detail

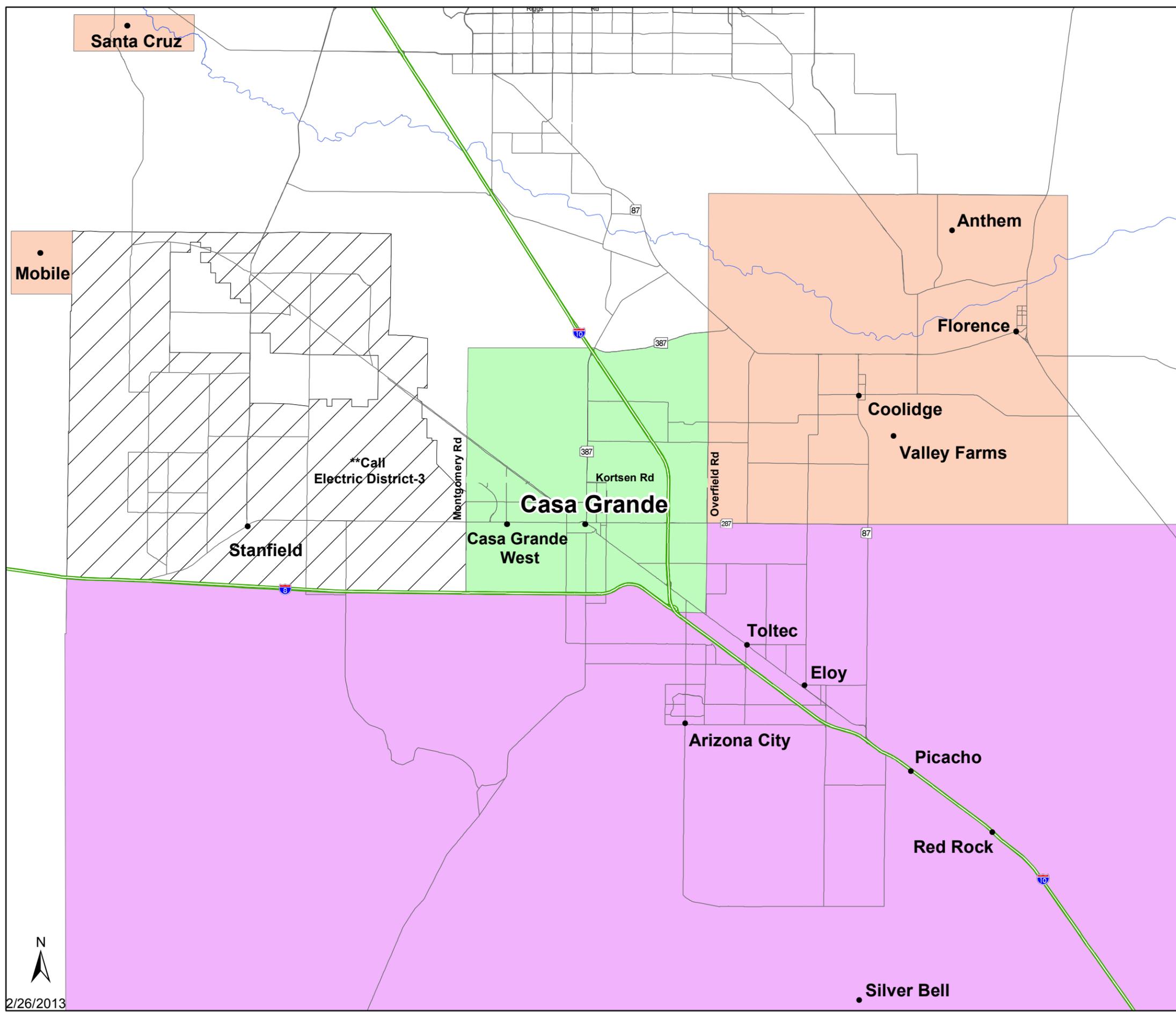
FEBRUARY 2014

Account Name CASA GRANDE
 Account 983660284

Inventory Adjustment Detail

Pole/ Unit	Location	Class	Description	Invest Status By	Kwh
465260	2/L/S CENTENNIAL BLVD W/S ROCKWELL AVE	P	SL - 38' ROUND STEEL DIRECT BURY	O INSTALL	0
465260	2/L/S CENTENNIAL BLVD W/S ROCKWELL AVE	HPS	16000 HPS COBRA/ROADWAY	O INSTALL	2467
646921	1/L/N MCCARTNEY RD W/S TRECKELL RD	HPS	30000 HPS COBRA/ROADWAY	O INSTALL	3540
646921	1/L/N MCCARTNEY RD W/S TRECKELL RD	P	SL - 38' ROUND STEEL DIRECT BURY	O INSTALL	0
646922	2/L/N MCCARTNEY RD W/S TRECKELL RD	P	SL - 38' ROUND STEEL DIRECT BURY	O INSTALL	0
646922	2/L/N MCCARTNEY RD W/S TRECKELL RD	HPS	30000 HPS COBRA/ROADWAY	O INSTALL	3540
646923	3/L/N MCCARTNEY RD W/S TRECKELL RD	HPS	30000 HPS COBRA/ROADWAY	O INSTALL	3540
646923	3/L/N MCCARTNEY RD W/S TRECKELL RD	P	SL - 38' ROUND STEEL DIRECT BURY	O INSTALL	0

15:087



aps
CUSTOMER CONSTRUCTION PINAL DISTRICT

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SECTION LEADER

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DAWN SCOTT (520) 421-8291

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- FRANK GARCIA (520) 421-8365
- CATHY GUSTAFSON (520) 421-8358

ELECTRICAL DISTRICT 3

